

June 6, 2013

**Shri Arup Roy Choudhury**  
**Chairman & Managing Director**  
**NPTC Limited**  
NTPC Bhawan  
Core-7 Scope Complex  
7 Institutional Area, Lodhi Road  
New Delhi-110 003

Dear Sir,

**Sub.: Inclusion of Group Companies/Subsidiary Companies' experience for  
Pre-qualification to participate in tenders for Specialised Projects**

We are writing this on behalf of Construction Federation of India (CFI), the representative body of leading engineering firms of the country engaged in the construction of critically important infrastructure development projects such as dams, power stations, highways, ports and similar works.

Our members have approached and requested us to take up the issue of inclusion of 'Group Companies/Subsidiary Companies' experience for Pre-qualification to participate in Tenders' with your esteemed organisation.

As you would be kindly aware, some Indian construction companies have opened their subsidiaries or group companies in various countries in order to satisfy local laws and regulations. In the process, they have also gained considerable experience and expertise through such overseas projects. Such foreign based subsidiaries are managed by the parent company.

This aspect has been recognised by many PSUs/government agencies including NHAI and experience of subsidiary/group companies is recognised for the purpose of qualifying requirements laid down for enlistment of contractors.

This recognition helped the Indian companies to get qualified based on the experience of their subsidiaries or group companies abroad while also allowing Indian subsidiaries of foreign companies to qualify in the Indian market resulting in better competition.

.....2/-

: 2 :

By doing so, our interested members will be in a position to participate in the tenders for Specialised Projects announced by your esteemed organisation.

We sincerely request that the Clause disallowing reference works by bidder's Group companies/Subsidiaries companies **may please be suitably amended by inclusion of Group Companies/Subsidiary Companies' experience for pre-qualification of bidders to participate in tenders for Specialised Projects to be floated by your Engineering Departments.**

With regards,

Yours sincerely,

(Siddharth Singh)  
Secretary General

June 6, 2013

**Shri A K Jha**  
**Director (Technical)**  
**NPTC Limited**  
Core-7 Scope Complex  
7 Institutional Area, Lodhi Road  
New Delhi-110 003

Dear Sir,

**Sub.: Inclusion of Group Companies/Subsidiary Companies' experience for  
Pre-qualification to participate in tenders for Specialised Projects**

We are writing this on behalf of Construction Federation of India (CFI), the representative body of leading engineering firms of the country engaged in the construction of critically important infrastructure development projects such as dams, power stations, highways, ports and similar works.

Our members have approached and requested us to take up the issue of inclusion of 'Group Companies/Subsidiary Companies' experience for Pre-qualification to participate in Tenders' with your esteemed organisation.

As you would be kindly aware, some Indian construction companies have opened their subsidiaries or group companies in various countries in order to satisfy local laws and regulations. In the process, they have also gained considerable experience and expertise through such overseas projects. Such foreign based subsidiaries are managed by the parent company.

This aspect has been recognised by many PSUs/government agencies including NHAI and experience of subsidiary/group companies is recognised for the purpose of qualifying requirements laid down for enlistment of contractors.

This recognition helped the Indian companies to get qualified based on the experience of their subsidiaries or group companies abroad while also allowing Indian subsidiaries of foreign companies to qualify in the Indian market resulting in better competition.

....2/-

: 2 :

By doing so, our interested members will be in a position to participate in the tenders for Specialised Projects announced by your esteemed organisation.

We sincerely request that the Clause disallowing reference works by bidder's Group companies/Subsidiaries companies **may please be suitably amended by inclusion of Group Companies/Subsidiary Companies' experience for pre-qualification of bidders to participate in tenders for Specialised Projects to be floated by your Engineering Departments.**

With regards,

Yours sincerely,

(Siddharth Singh)  
Secretary General

Shri Arup Roy Choudhury  
Chairman & Managing Director  
NPTC Limited  
NTPC BHAWAN,  
CORE-7, SCOPE COMPLEX,  
7 INSTITUTIONAL AREA,  
LODHI ROAD,  
NEW DELHI-110003

Tel (Office) 24360044 11-26967009  
24361199

Fax: 24363050  
[cmd@ntpc.co.in](mailto:cmd@ntpc.co.in)

Shri A K Jha  
Director (Technical)  
NPTC Limited

Tel: 24361536, 24362050  
Fax: 24362421  
[akjha05@ntpc.co.in](mailto:akjha05@ntpc.co.in)

**NTPC Limited,**  
6<sup>th</sup> Floor, Engineering Office Complex,  
Plot no. 8-A, Sector-24,  
NOIDA - 201301,  
District: Gautam Budh Nagar

**Shri Arup Roy Choudhury**  
**Chairman & Managing Director**  
**NPTC Limited**

NTPC BHAWAN,  
CORE-7, SCOPE COMPLEX,  
7 INSTITUTIONAL AREA,  
LODHI ROAD,  
NEW DELHI-110003

**Shri A K Jha**  
**Director (Technical)**  
**NPTC Limited**

NTPC BHAWAN,  
Core-7 Scope Complex  
7 Institutional Area, Lodhi Road  
New Delhi-110 003